



## BRIGHT IDEAS CUSTOMER SUCCESS SERIES

# Regent's Park a Bozzuto Property

Parking Facility • Fairfax, Virginia

Property management company Bozzuto is committed to personalized service, attention to detail, innovative design, and making their residents feel cared for in every sense of the word. This type of commitment is also mirrored at Bay Lighting, as shown in our recent project with Bozzuto, The Apartments at Regent's Park in Fairfax, Virginia.

### The Opportunity

After attempts to improve lighting and a failed installation by another vendor, Bozzuto contacted Bay Lighting for a premier lighting solution for the garage at Regent's Park. The previous installer was focused on converting to LED but neglected to account for a complete solution leaving management with a project that wasn't properly illuminated and added safety concerns.

### Bay Lighting Solution

For proper illumination and distribution of light, Bay Lighting executed several key components that made the difference.

- Replaced the existing 22 Watt fixtures with Nuvo 65-073R1, a 40 Watt LED fixture by SATCO
- Mounted fixtures on a custom measured pendant, allowing lamps to hang the perfect length from the web of the garage
- Swivel brackets were used to align with the pitch of the garage
- Existing boxes were anchored with concrete studs for a more secure fit.

### The Benefits

Upon completion of Bay Lighting's solution, Bozzuto now has a beautifully illuminated, safe and inviting, energy saving garage to show for their investment.



*Pictured, at right, the top picture shows another contractor's failed attempt to enhance lighting. The bottom picture shows the Bay Lighting solution.*

"I love the lights, totally. Your techs were both polite and professional. It was nice doing business with you."

— Troy  
Service Manager, Bozzuto



*The Nuvo 65-073R1 by SATCO is a low profile LED canopy fixture rated for wet location.*

Featured Product:  
Nuvo 65-073R1