



BRIGHT IDEAS CUSTOMER SUCCESS SERIES

# 5601 Fishers Lane

Parking Garage • Rockville, Maryland

### SAVINGS AT A GLANCE

Instant rebates were applied by Bay Lighting.

Energy Savings: 179,580 kWh/year or 50% annual kWh savings

Total Project Cost: \$9,858

Rebates Paid: \$8,000

Cost to Customer: \$1,861

Annual Savings: \$25,845

Payback: 1 ½ months



Transforming properties into places, JBG Smith, is a leading owner and developer of high-quality, mixed-use properties with a portfolio of approximately 19 million square feet of office, multifamily, and retail space. In the interest of capitalizing on timely rebates, JBG Smith contacted Bay Lighting to convert the 600+ parking garage space on Fishers Lane to LED lighting. The outcome included a:

- Energy and financial savings
- Decrease in lamp maintenance hours for staff
- Quick turn around with no disruption to tenants
- Brighter and safer space for everyone

Bay Lighting also managed recycling of old materials.

*What we appreciated most, besides your excellent service and prices, was the ease of installation and the quick return on investment due to the PEPCO rebate. We also love the brightness and light consistency in our garage now. Also since LEDs are not affected by temperature like fluorescent we will have a much brighter garage in the winter months. We estimate payback in 1 ½ months.*

Alex, JBG Smith



Featured Product:  
SATCO S29937 - LED T8

With over 75 years of experience, **Bay Lighting** sales professionals are ready to help with your energy smart solution. Contact us today.

**301-858-9494 • www.baylighting.net • info@baylighting.net**