



BRIGHT IDEAS CUSTOMER SUCCESS SERIES

EconoPark Express

Parking Lot • Hanover, Maryland




EconoPark Express is a short and long term parking lot company servicing Baltimore Washington International (BWI) Airport, BWI Amtrak Station, and BWI Rental Car Facility customers. Parking is available 24 hours a day and shuttles run continuously. A long time customer of HID bulbs and bucket truck services, EconoPark Express reached out to Bay Lighting for a total solution, centered on enhanced lighting in an effort to grow business. Bay Lighting was intrical in the design, administration of rebates, purchase, installation of LED products, and recycling of old materials. The results included a brighter lot for added safety, reduced maintenance with longer lasting LED fixtures, and a lower operating cost.

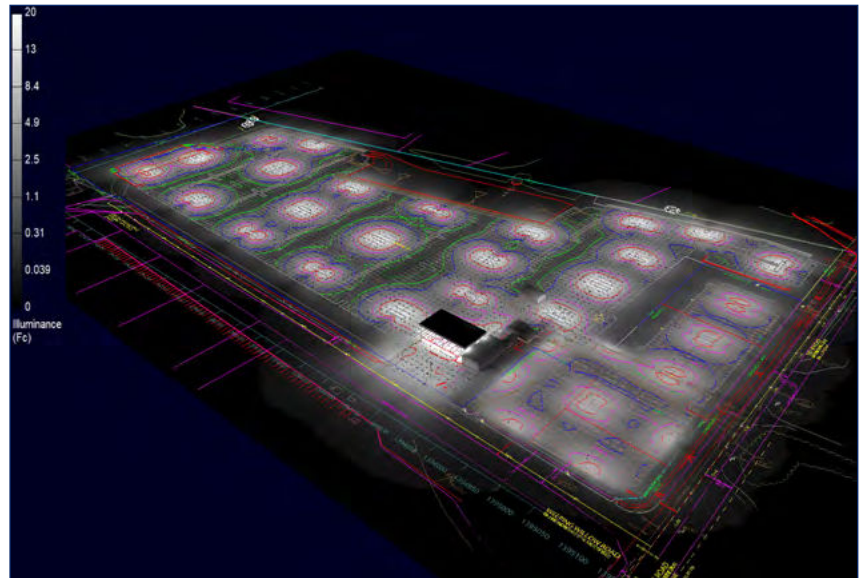
SAVINGS AT A GLANCE

Instant rebates were applied by Bay Lighting.

Energy Savings:	73,076 kWh/year or 66% annual kWh savings
Total Project Cost:	\$39,800
Rebates Paid:	\$7,800
Cost to Customer:	\$32,000
Annual Savings:	\$9,500
Payback:	less than 3 ½ years



PARTICIPATING CONTRACTOR



During the design phase, technical drawings were created by RAB Lighting to strategically light all areas using existing poles.

Bay Lighting Services converted HID lamps to LED with no interruption to the daily operation at EconoPark Express.



Featured Products: RAB Lighting ALED3T150, ALED4T150

