



BRIGHT IDEAS CUSTOMER SUCCESS SERIES

# The Walters Art Museum

Institutional • Baltimore, Maryland



Since inception, The Walters Art Museum has graciously made art freely accessible to the Baltimore area for all to experience. Their collection spans over 7,000 years and encompasses 36,000 objects from around the world. A variety of lighting is used to enhance displays, lighten classrooms, and brighten archival areas, and most recently, Bay Lighting assisted in converting antique chandelier lamps to LED lighting.

## LIGHTING SYNOPSIS

### PROBLEM

Short Life - 2,000 hours  
 High Energy - 40 Watts/Bulb  
 Inconsistent Bulb Color  
 Excessive Maintenance

### SOLUTION

Long Life - 15,000 hours  
 Low Energy - 4 Watts/Bulb  
 Traditional Incandescent Look  
 Low Maintenance  
 Smooth Dimming

## SAVINGS AT A GLANCE

Instant rebates were managed by Bay Lighting.

Energy Savings: 22.706 kWh/year or 90% annual kWh savings  
 Total Project Cost: \$1,080  
 Rebates Paid: \$ 936  
 Cost to Customer: \$ 144  
 Annual Savings: \$2,953  
 Payback: 18 days



Featured Product:  
 SATCO S29891

*Bay Lighting selected a smooth dimming SATCO lamp with an omni-directional light source.*

*The Walters will reduce lamp replacement maintenance costs and save on energy with longer lasting, smooth dimming LEDs.*